

# Engineering firm finds ERP system that helps standardize global operations

## SITUATION OVERVIEW

Providing engineering, architecture, construction, and consulting solutions to the global life sciences and advanced technology industries, this firm had recently undergone an internal reorganization of its business units and operations.

Each region was following its own processes, and multiple systems were being used. This led to duplicate and inconsistent data.

To streamline future operations, the firm wanted to consolidate domestic and international accounting, cost control, and project management functions for both its design and construction businesses into a single solution.

The firm also wanted to consolidate sales, procurement, human resources, and other functions or effectively integrate best of breed systems for those functions.



## OUR APPROACH

The firm hired Panorama to help it achieve the following goals:

- Replace its current systems landscape with a modern, multi-language, multi-currency, multi-company solution
- Find a system providing easy access to real-time data
- Find a system that integrates with certain existing systems and cloud applications (payroll, ATS, LMS, etc.)
- Reduce the use of Excel and other external methods as a means of managing business information, as an input, output, or reporting device

To accomplish this, the Panorama team provided the following services:

- Conducting requirements gathering for the US and EU
- Conducting a technology assessment resulting in a vendor long list and short list
- Creating an RFP and sending to vendors
- Providing project oversight
- Creating demo scripts
- Analyzing RFP results
- Analyzing demo survey results
- Negotiating with the vendor

