

Panorama's Digital Enterprise Boot Camp Agenda May 1-3, 2017

Monday, May 1

Time	Topic	Facilitator/Location
11:00 – 11:30 a.m.	Check In	
11:30 – 12:30 p.m.	Lunch	
12:30 – 1:30 p.m.	Welcome to Boot Camp <ul style="list-style-type: none"> • Introductions from attendees and facilitators • Overview of 3-day agenda • Attendee goals 	
1:30 – 2:00 p.m.	Keynote Intro <ul style="list-style-type: none"> • Insight, Momentum, Results 	Eric Kimberling <i>Managing Partner</i>
2:00 – 2:30 p.m.	Introduction to Digital Transformation <ul style="list-style-type: none"> • The evolution of ERP 	Eric Kimberling
2:30 – 3:30 p.m.	Digital Transformation Basic Training Part 1 <ul style="list-style-type: none"> • 20 guiding principles • Common transformation challenges 	Eric Kimberling
3:30 – 4:00 p.m.	Break	Refreshments in room
4:00 – 5:00 p.m.	Digital Transformation Basic Training Part 2 <ul style="list-style-type: none"> • System implementation principles and benchmarks • Group discussion: Top challenges 	
5:15 – 6:30 p.m.	Happy Hour Reception	

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Tuesday, May 2

Time	Topic	Facilitator
7:30 – 8:00 a.m.	Breakfast	
8:00 – 8:45 a.m.	Overview of Digital Transformation Strategies <ul style="list-style-type: none"> • Key variables for defining your enterprise strategy and approach • Best practices and tools for implementation 	
8:45 – 10:00 a.m.	ERP Selection and Implementation Project Management <ul style="list-style-type: none"> • Lifecycle of an ERP project • Best practices and tools for effective project management • Phases of Business Process Management – PERFECT Process™ 	
10:00 – 10:15 a.m.	Break	
10:15 – 11:15 a.m.	From Requirements to Go-live: Creating Your Implementation Plan <ul style="list-style-type: none"> • Successful requirements gathering • Business v. technical plans • Criteria for a successful implementation plan • Assessing the plan 	
11:15 – 12:15 p.m.	Requirements Exercise – Step 1 <ul style="list-style-type: none"> • Team-building exercise 	
12:15 – 1:15 p.m.	Lunch	
1:15 – 2:15 p.m.	Overview of Organizational Change Management (OCM) <ul style="list-style-type: none"> • What is OCM? • OCM work streams and tools • The OCM team • The OCM project plan 	
2:15 – 2:45 p.m.	Mitigating Resistance to Change <ul style="list-style-type: none"> • Ten steps to managing resistance 	
2:45 – 3:15 p.m.	Break	

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3:15 – 5:00 p.m.	ERP Vendor Update <ul style="list-style-type: none"> • Cloud vs. on-premise • Industry leaders • Selection • Negotiating with vendors • Emerging best practices • Technology toolsets 	
5:00 p.m.	Panorama One-on-one Consultations <ul style="list-style-type: none"> • Individual, pre-scheduled sessions • Bring questions and materials 	Panorama Consultants

Wednesday, May 3

Time	Topic	Facilitator
7:30 – 8:00 a.m.	Breakfast	
8:00 – 10:15 a.m.	Vendor Showdown <ul style="list-style-type: none"> • The big six vendors • Implementation durations • Cost of ownership • Operational disruptions • Cloud adoption • Customization vs. flexibility • Benefits and functionality • Databases and platforms 	
10:15 – 10:30 a.m.	Break	
10:30 – 11:30 a.m.	Developing a Benefits Realization Plan <ul style="list-style-type: none"> • Justify and measure your investment and ROI • Performance management • Performance measures • Continuous improvement 	
11:30 – 12:30 p.m.	Lunch	
12:30 – 1:15 p.m.	Lessons From a Failed ERP Implementation	

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Time	Topic	Facilitator
1:15 – 1:45 p.m	Independent Verification & Validation <ul style="list-style-type: none"> • Tools for validating your ERP initiative 	
1:45 – 2:00 p.m.	Break	
2:00 – 2:30 p.m	Project Recovery <ul style="list-style-type: none"> • Can this project be saved? • Root cause analysis • What to do when things go wrong 	
2:30 – 4:00 p.m.	Legal Ramifications of Project Failure <ul style="list-style-type: none"> • Retention of documentation (and what not to document) • Steering committee duties • Stories of litigation • Protective strategies 	