

P A N O R A M A

GOVERNMENT SOLUTIONS

The Best Solution For:

System Selection, Procurement  
and Acquisition

Project Management Oversight

Independent Validation and Verification

Project Feasibility Analysis

ERP Expert Witness Testimony

Transformation and  
Organizational Change Management

Process Management and  
Process Reengineering

Enterprise Systems Strategy and  
Assessments

Disaster Recovery and  
Emergency Management

# About Panorama Government Solutions

Panorama is the global leader in government management and independent enterprise technology consulting. Our services enable government entities and nonprofits worldwide to achieve economic, social and managerial benefits through the modernization of their operations and technology.

Panorama's work is focused on empowering public sector and nonprofit leaders to implement integrated solutions and deliver effective service to citizens – a concept Panorama has termed "ROC" or "return on citizenship."

**Our input and services are proven to decrease risk, accelerate progress and increase the success and value of citizen service.**

## Key Differentiators

- **Innovation, integrity and the motivation to have a positive impact on society.** We deploy teams of independent government consulting experts who partner with domestic and international governments to catalyze societal change and improve the life of people across the world through innovation and information transformation.
- **Completely independent and objective consulting services.** We do not sell software and do not receive any monetary gain from software vendors. Our consulting services are tailored to the individual needs of each client.
- **Experience in procuring, implementing and realizing benefits from more than 150 ERP systems.** With offices and resources around the world, we are able to quickly provide our clients with the highest level of dedicated, on-site management and technology consulting services.
- **Panorama is a leader in the field and a trusted source of research and best practice development.** By taking decades of best practices in private sector management and IT consulting, we enable the public sector to meet the demand for digital government, organizational performance and increased citizen interaction. Our PERFECT Change™ and PERFECT Process™ methodologies empower clients to compete in today's global economy and provide superior service to their citizens.

## System Selection, Procurement and Acquisition

- RFP Development
- Vendor Contract Negotiation

## Project Management Oversight

- Project governance framework
- Determination of resource requirements, both internal and external
- Definition of roles and responsibilities

## Independent Validation and Verification

- Requirements Verification
- Design Verification
- Software Test Plan and Software Test Description Verification
- Implementation Verification
- Application Verification
- Process Validation

## Project Feasibility Analysis

- Budgetary Analysis
- Economic Modeling
- Financial Analysis
- Citizen Impact Analysis
- Market and Needs Assessment

## ERP Expert Witness Testimony

- Identification of fact-finding needs
- Review and analysis of case documentation
- Development of expert reports and findings
- Provision of deposition and trial testimony

## Transformation and Organizational Change Management

- Change readiness assessments
- Communications planning and execution
- Training needs analyses and strategy development
- Post-implementation audit

## Process Management and Process Reengineering

- Process Improvement/Optimization/Reengineering
- LEAN Government
- Center of Excellence

## Enterprise Systems Strategy and Assessments

- Infrastructure Optimization
- Data Migration Strategy
- Digital Conversion Strategy

## Disaster Recovery and Emergency Management

- Program Intake Services
- Quality Assurance
- Staff Augmentation and Training
- Right of Way/Site Acquisition
- Automated Compliance Software

# The Panorama Approach

To meet budget requirements, government agencies in all parts of the world are struggling to establish a delicate equilibrium between administrative and organizational efficiency. The challenges that public sector organizations face include cost increases, new demands for service and enhanced public scrutiny. Panorama understands these unique requirements and delivers a full suite of management and technical consulting services – including best practices, proprietary methodologies and a deep understanding of the ERP and IT marketplace.

Panorama provides expert support services during all stages of a public sector organizational or technical initiative.

Visit **Panorama-Government.com** to learn more about us and our methods or e-mail **info@Panorama-Consulting.com** to start realizing return on citizenship today.

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Lima | New York | San Francisco

720.515.1ERP (1377)

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Panorama Government Solutions, LLC is an IT and management consulting firm. It specializes in independent enterprise resource planning (ERP) selection, business process management, change management, and disaster recovery management for mid- to large-sized organizations and governmental agencies around the world. Panorama maintains a global presence with offices in Denver, Chicago, Boston, San Francisco, Lima and Dubai. More information can be found on its website, [Panorama-Consulting.com](http://Panorama-Consulting.com) and Twitter feed, [Twitter.com/PanoramaERP](https://twitter.com/PanoramaERP).